## NEAL & HARWELL, PLC

LAW OFFICES 150 FOURTH AVENUE, NORTH SUITE 2000

NASHVILLE, TENNESSEE 37219-2498 2005 NOV - 9 KENDRA E SAMSON DAVIDE THOMPSON CYNTHIA S PARSON

TELEPHONE (615) 244-1713

FACSIMILE November 8, 2005 "RECEIVED

KELTIE L HAYS CHRISTOPHER D BOOTH T.R.A. DOCK ELIZABETH & TIPPING

J AARON MORRIS CHANDRA N.T. FLINT MASAMI I TYSON LYNDSAY C SMITH

> OF COUNSEL LISA B TAPLINGER

STAFF ATTORNEY KRISTEN V DYER

Melvin J. Malone, Esq. Mıller & Martin PLLC 1200 One Nashville Place 150 Fourth Avenue, North Nashville, Tennessee 37219-2433

> Petition of Cellco Partnership d/b/a Verizon Wireless for Arbitration Re: Under the Telecommunications Act of 1996, TRA Consolidated Docket No.

03-00585

Dear Melvin:

JAMES E NEAL AUBREY B HARWELL, JR JON D ROSS JAMES F SANDERS

THOMAS H DUNDON RONALD G HARRIS

ALBERT F MOORE

JAMES G THOMAS WILLIAM T RAMSEY

DUILLO N FIREPT

JAMES R KELLEY MARC T MCNAMEE GEORGE H CATE, III

PHILIP D IRWIN

SCOTT ROSS GERALD D NEENAN AUBREY B HARWELL, III

W DAVID BRIDGERS

Steve Kraskin and I have been directed by the Rural Coalition to transmit this correspondence to you in your capacity as a facilitator of the representatives of the CMRS Providers participating in the above-referenced proceeding. The purpose of this letter is to initiate discussions with the CMRS Providers as contemplated by the October 25, 2005 "Order Suspending Procedural Schedule" (the "Order") issued by TRA Director Pat Miller in his capacity as Hearing Officer.

Specifically, the Order advises the parties to "submit a written notification to the Authority if they reach agreement concerning the cost study methodologies and formulas." The Coalition members are ready and willing to meet with the CMRS providers to attempt to reach agreement not only with respect to cost methodology and formulas, but with respect to all aspects of this proceeding.

The good faith offer of the Coalition members to work with the CMRS Providers to reach mutual agreement with respect to any and all cost and rate issues is without waiver or prejudice to the rights of each Coalition member in the event that agreement is not reached. The record in this proceeding reflects a wide gap with respect to the views of the parties on the appropriate rate costing methodology. The CMRS Providers represented by you and your colleagues have rejected each of the costing methodologies submitted by Coalition members and their representatives, irrespective of the fact that Coalition members presented costing methodologies that have been utilized by both the Authority and the Federal Communications Commission.

Moreover, the Order recognizes that the Authority has not yet issued an order with respect to the arbitration conducted in this proceeding. The issue regarding the appropriate costing methodology that should be utilized in this proceeding remains subject to review and

appeal. In the absence of mutual resolution, the Coalition members intend to pursue their rights fully and vigorously with regard to this and other matters at issue in the arbitration proceeding. The Coalition members recognize that, alternatively, a mutual resolution reached by agreement may serve the interests of all parties, the Authority and the consumers of Tennessee.

In this respect, the Coalition members are not only willing to enter discussions regarding cost methodologies, but they are prepared within the framework of a compromise resolution to all pending matters to offer to finalize reciprocal compensation agreements utilizing rates that the CMRS providers have found acceptable in interconnection agreements they have executed throughout the country. As a good faith compromise in the context of the arbitration proceeding, the Coalition is prepared to make a reasonable settlement offer within a reasonable range on an individual company basis. Our proposed rates would be equal to or less than analogous rates in surrounding states that are embodied in agreements entered into by the CMRS Providers. After applying the agreed-upon traffic factor split of 70 /30, the overall blended net economic benefit of the offer that that the Coalition is prepared to make should be very attractive to the CMRS providers.

The representatives of the Coalition would be pleased to meet with the representatives of the CMRS Providers in Nashville to discuss these issues. If the CMRS Providers are agreeable to meet to discuss these matters, as the Authority has encouraged, please provide Bill Ramsey and me with several alternative meeting dates that are acceptable to the CMRS Providers, and we will quickly work with the Coalition to finalize a meeting date that will be mutually convenient for all parties.

Sincerely, Bill Ramsey

William T. Ramsey

/jm